

2018 Product Trade-In Program

Why spend good money overhauling or repairing old, obsolete cargo hook equipment? Trade it in towards the purchase of a new hook from Onboard Systems! Our replacement hook kits give you the latest safety innovations and design improvements, and will lower your ongoing maintenance costs considerably.

The following table shows you what to expect for your trade-in equipment (all values are listed in US dollars). Please note that the trade-in credit is only valid towards the purchase of equivalent systems—hook for hook, suspension for suspension, etc. Only one trade-in credit can be applied towards each purchased Onboard Systems hook, and credits cannot be combined with any other discounts or promotional offers.

Customer is responsible for all shipping, freight, duties, and taxes associated with returning the trade-in product to Onboard Systems. The “Notes” column outlines the parts that must be sent in to receive the full trade-in credit.

Trade-In Product	Credit	Notes
Cargo Hooks		
Primary Cargo Hook—Competitor	\$325 USD	Complete assembled hook
Primary Cargo Hook—Onboard Systems	\$325 USD	Complete assembled hook, applies to 528-010-XX, 528-017-XX, and 528-023-XX hook series
Primary Cargo Hook—Onboard Systems	\$500 USD	Complete assembled hook, all remaining hook series
Onboard Weighing System		
Onboard Load Cell—Electronic	\$500 USD	Credit applies towards the purchase of the equivalent redesigned electronic load cell.
Suspension Systems		
Bell 204-412 Suspension, rotating	\$2,565 USD	Complete suspension including cargo hook, yoke, tube, slip ring and upper link
Bell 204-412 Suspension, non-rotating	\$2,050 USD	Complete suspension including cargo hook, yoke, tube, slip ring and upper link
MD 500/600 Hook Attach Point	\$265 USD	Credit applies towards purchase of redesigned hook attach point P/N 200-231-02 or -03. Cradle and link must be sent in.