

2021 Product Trade-In Program

Why spend good money overhauling or repairing old, obsolete cargo hook equipment? Trade it in towards the purchase of a new hook from Onboard Systems! Our replacement hook kits give you the latest safety innovations and design improvements, and will lower your ongoing maintenance costs considerably.

The following table shows you what to expect for your trade-in equipment (all values are listed in US dollars). Please note that the trade-in credit is only valid towards the purchase of equivalent systems—hook for hook, suspension for suspension, etc. Only one trade-in credit can be applied towards each purchased Onboard Systems hook, and credits cannot be combined with any other discounts or promotional offers.

Customer is responsible for all shipping, freight, duties, and taxes associated with returning the trade-in product to Onboard Systems. The “Notes” column outlines the parts that must be sent in to receive the full trade-in credit.

Trade-In Product	Credit	Notes
Cargo Hooks		
Primary Cargo Hook—Competitor	\$350 USD	Complete assembled hook
Primary Cargo Hook—Onboard Systems	\$350 USD	Complete assembled hook, applies to 528-010-XX, 528-017-XX, and 528-023-XX hook series
Primary Cargo Hook—Onboard Systems	\$525 USD	Complete assembled hook, all remaining hook series
Onboard Weighing System		
Onboard Load Cell—Electronic	\$525 USD	Credit applies towards the purchase of the equivalent redesigned electronic load cell.
Suspension Systems		
Bell 204-412 Suspension, rotating	\$2,600 USD	Complete suspension including cargo hook, yoke, tube, slip ring and upper link
Bell 204-412 Suspension, non-rotating	\$2,100 USD	Complete suspension including cargo hook, yoke, tube, slip ring and upper link
MD 500/600 Hook Attach Point	\$275 USD	Credit applies towards purchase of redesigned hook attach point P/N 200-231-02 or -03. Cradle and link must be sent in.
Remote Equipment		
Stainless Steel Electric Swivels (P/N 200-272-00)	\$615 USD	Credit applies towards the purchase of the equivalent redesigned swivel.
Stainless Steel Electric Swivels (P/N 200-373-00 or 200-402-00)	\$640 USD	Credit applies towards the purchase of the equivalent redesigned swivel.